

**ITB 2019-051
PRINTING OF VISITOR GUIDE**

BID COMPARISON								
Bidder	Item #1			Item #2			Optional Add on Pricing	
	Print Twenty (20) Page Brochure			Cost for Each Additional Four (4) Page Spread			Item #1 Cost per Change After Color Proof	Item #2 Cost per Change After Imposition Proof
	Unit Price (per piece)	Estimated Annual Quantity	Total	Unit Price (per piece)	Estimate d Annual Quantity	Total	Each	Each
Triangle Press	\$0.1955	80,000	\$15,640.00	\$0.0307	80,000	\$2,456.00	\$15.00	\$15.00
21st Century Media News LLC dba Nittany Valley Offset	\$0.2025	80,000	\$16,200.00	\$0.0263	80,000	\$2,100.00	\$40.00	\$40.00
Rogers Printing ¹	\$0.2049	80,000	\$16,392.00	24 page .2309	80,000	\$18,472.00	\$20.00	\$20.00
				24 page .2807	80,000	\$22,456.00		
				32 page .2820	80,000	\$22,560.00		
Hawthorne Creative ²	\$0.22	80,000	\$17,600.00	\$0.22	80,000	\$17,600.00	1-4 pgs=\$15.00 5-8 pgs=\$30.00 9-16 pgs=\$55.00	\$69.00/Hour
FCL Graphics	\$0.232	80,000	\$18,560.00	\$0.0336	80,000	\$2,688.00	\$40.00	\$25.00
Delmarva Printing	\$0.2588	80,000	\$20,704.00	\$0.04118	80,000	\$3,294.40	\$20.00	\$20.00
Sights Productions	\$0.2459	80,000	\$19,672.00	\$0.0568	80,000	\$4,544.00	\$55.00	\$65.00
Patuxent Printing	\$0.274	80,000	\$21,920.00	\$0.081	80,000	\$6,480.00	\$245.00	\$123.00

¹ Instead of providing a price for just additional four page spreads, company provided a total for a 24 page, 28 page and 32 page.

² Notation on item #2 that they are offering same price for a 24 page guide; however, they indicated .22 for additional four (4) page spread and unit price prevails. Also provided a price per hour for cost per change after imposition proof instead of a price each.