

**ITB 2019-051
PRINTING OF VISITOR GUIDE**

Bid Opening: Thursday, September 20, 2018 at 2:30 p.m. (Local Prevailing Time)
County Services Plaza, 150 Main Street, Suite 102, Prince Frederick, Maryland 20678

BID TABULATION					
Bidder	Location	Item #1	Item #2	Optional Add on Pricing	
		Print Twenty (20) Page Brochure	Cost for Each Additional Four (4) Page Spread	Cost per Change After Color Proof	Cost per Change After Imposition Proof
		Total	Total	Each	Each
1 FCL Graphics	Harwood Heights, IL 60706	\$18560.	\$2688	\$40	\$25.
2 Delmarva Printing	Salisbury, MD 21801	\$20,704 * \$20705.	\$3294.40 * \$3295.	\$20.	\$20.
3 Hawthorn Creative Group LLC	Portsmouth, NH 03801	\$17,600 * \$17450	\$17,600 * \$17450	1-4 pg = \$15 5-8 pg = \$30 9-16 pg = \$55	\$69/hr.
4 Nittany Valley Offset	State College, PA 16801	\$16200.	\$2100	\$40.	\$40.
5 Patuxent Printing	Owings, MD 20736	\$21,920.	\$6480.	\$245.	\$123.
6 Rogers Printing Inc.	Ravenna, MI 49451	\$16392.	\$18,472. \$22456. \$22560.	\$20.	\$20
7 Sights Productions	Mt. Airy, MD 21771	\$19,672 * \$19677.	\$4544.	\$55.	\$65.
8 Triangle Press	Harrisburg, PA 17112	\$15640.	\$2456	\$15.	\$15.

Calvert County Government Representatives in Attendance:

Charlotte M. Westphale Procurement Office

[Signature] Community & Media Relations

* Corrected by Procurement after canvassing bids for mathematical errors.

Robin Murphy Procurement Office

Connie Clark Public Works