

**ITB 2019-107
 GROUNDS CARE SERVICES - COUNTYWIDE**

BID COMPARISON												
Location	Bidder											
	Smallwood's Grounds Maintenance, Inc.			Honey Cove Lawn Care LLC			Marquez Landscaping LLC			Integrity Property Management Group LLC		
	Unit Price	Est. # of Annual Mows	Total	Unit Price	Est. # of Annual Mows	Total	Unit Price	Est. # of Annual Mows	Total	Unit Price	Est. # of Annual Mows	Total
A. SCHEDULED MOWING												
Southern Community Center	\$55.00	35	\$1,925.00	\$70.00	35	\$2,450.00	\$135.00	35	\$4,725.00	\$250.00	35	\$8,750.00
St. Leonard Polling House	\$75.00	35	\$2,625.00	\$60.00	35	\$2,100.00	\$60.00	35	\$2,100.00	\$150.00	35	\$5,250.00
St. Leonard Streetscape	\$75.00	35	\$2,625.00	\$150.00	35	\$5,250.00	\$120.00	35	\$4,200.00	\$200.00	35	\$7,000.00
Calvert County Storage Facility	\$85.00	35	\$2,975.00	\$85.00	35	\$2,975.00	\$180.00	35	\$6,300.00	\$250.00	35	\$8,750.00
Island Creek School	\$65.00	35	\$2,275.00	\$95.00	35	\$3,325.00	\$90.00	35	\$3,150.00	\$200.00	35	\$7,000.00
Solomons Comfort Station	\$25.00	35	\$875.00	\$60.00	35	\$2,100.00	\$22.00	35	\$770.00	\$125.00	35	\$4,375.00
Solomons Beautification Area (Aerials 1 through 15)	\$450.00	35	\$15,750.00	\$400.00	35	\$14,000.00	\$900.00	35	\$31,500.00	\$600.00	35	\$21,000.00
Fairview Library/Tourism Center	\$55.00	35	\$1,925.00	\$65.00	35	\$2,275.00	\$90.00	35	\$3,150.00	\$250.00	35	\$8,750.00
North Beach Senior Center	\$40.00	35	\$1,400.00	\$65.00	35	\$2,275.00	\$45.00	35	\$1,575.00	\$125.00	35	\$4,375.00
Sign: "Welcome to Calvert County"	\$40.00	35	\$1,400.00	\$60.00	35	\$2,100.00	\$45.00	35	\$1,575.00	\$75.00	35	\$2,625.00
Chesapeake Beach Railway Museum	\$25.00	35	\$875.00	\$60.00	35	\$2,100.00	\$22.00	35	\$770.00	\$75.00	35	\$2,625.00
SUBTOTAL A	\$34,650.00			\$40,950.00			\$59,815.00			\$80,500.00		
B. ON CALL MOWING												
Old Head Start Facility	\$50.00	17	\$850.00	\$65.00	17	\$1,105.00	\$60.00	17	\$1,020.00	\$175.00	17	\$2,975.00
SUBTOTAL B	\$850.00			\$1,105.00			\$1,020.00			\$2,975.00		
TOTAL BID BASED ON ESTIMATED ANNUAL QUANTITIES	\$35,500.00			\$42,055.00			\$60,835.00			\$83,475.00		