

**ITB 2021-079
FABRICATE AND INSTALL SIGNAGE**

BID COMPARISON																			
Item #	Description	Unit of Measure	Quantity	Bidder															
				Shannon Baum Signs		United Signs, LLC		Big Apple Sign Corp.		Color-Ad, Inc.		Strategic Factory		HES Sign Services		Severn Graphics		Complete Signs	
				Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Base Bid																			
1	Main Entrance Signs 106"W X 102"H X 8"D	Each with Install	2	\$10,545.00	\$21,090.00	\$8,252.00	\$16,504.00	\$13,975.00	\$27,950.00	\$9,878.00	\$19,756.00	\$19,890.00	\$39,780.00	\$9,844.00	\$19,688.00	\$20,300.00	\$40,600.00	Did not provide unit pricing for base bid. Bid deemed nonresponsive	
2	Interior Roadway Signs 48"W X 48"H X 3"D	Each with Install	3	\$9,045.00	\$27,135.00	\$6,350.00	\$19,050.00	\$9,500.00	\$28,500.00	\$6,872.00	\$20,616.00	\$11,640.00	\$34,920.00	\$8,757.00	\$26,271.00	\$16,300.00	\$48,900.00		
3	Wayfinding Signs 27"W X 89.25"H X 3"D	Each No Install	14	\$615.00	\$8,610.00	\$1,688.00	\$23,632.00	\$1,150.00	\$16,100.00	\$2,140.00	\$29,960.00	\$1,175.00	\$16,450.00	\$3,155.00	\$44,170.00	\$1,800.00	\$25,200.00		
4	Trailhead and Maps 42"W X 85"H X 3"D	Each No Install	4	\$1,995.00	\$7,980.00	\$2,056.00	\$8,224.00	\$3,575.00	\$14,300.00	\$4,437.00	\$17,748.00	\$3,785.00	\$15,140.00	\$4,097.00	\$16,388.00	\$4,850.00	\$19,400.00		
Total Base Bid				\$64,815.00		\$67,410.00		\$86,850.00		\$88,080.00		\$106,290.00		\$106,517.00		\$134,100.00			
A. Optional Add-Ons				Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total		
A-1	Installation of Wayfinding Signs	Each	14	\$175.00	\$2,450.00	\$500.00	\$7,000.00	\$850.00	\$11,900.00	\$240.00	\$3,360.00	\$225.00	\$3,150.00	\$780.00	\$10,920.00	\$400.00	\$5,600.00	Did not provide unit pricing on base bid. Bid deemed nonresponsive.	
A-2	Installation of Trailheads and Maps Signs	Each	4	\$420.00	\$1,680.00	\$750.00	\$3,000.00	\$2,500.00	\$10,000.00	\$2,320.00	\$9,280.00	\$290.00	\$1,160.00	\$1,250.00	\$5,000.00	\$800.00	\$3,200.00		
A-3	Roadside Directional Signs 24"W X 97-1/4"H X 3"D	Each with Install	4	\$850.00	\$3,400.00	\$500.00	\$2,000.00	\$8,450.00	\$33,800.00	\$1,898.00	\$7,592.00	\$1,685.00	\$6,740.00	\$4,790.00	\$19,160.00	\$2,500.00	\$10,000.00		