

**ITB 2021-079  
FABRICATE AND INSTALL SIGNAGE**

Due Date/Time: Monday, June 28, 2021 by 2:30 p.m. (Local Prevailing Time)

Bid Opening: <https://us02web.zoom.us/j/86308424002>

Meeting ID: 863 0842 4002, Passcode: 576521

BID TABULATION					
Bidder	Location	Total Base Bid	Optional Add-Ons		
			Installation of Wayfinding Signs	Installation of Trailheads and Maps Signs	Roadside Directional Signs (24"W X 97-1/4"H X 3"D)
1 Big Apple Sign Corp.	Islandia, NY 11749 <i>New York, New York</i>	\$ 98,550.00	\$ 11,900.00	\$ 10,000.00	\$ 33,800.00
2 Color-Ad, Inc.	Manassas, VA 20109	\$ 88,080.00	\$ 3,360.00	\$ 9,280.00	\$ 7,592.00
3 Complete Signs	Dothan, AL 36303	\$ 97,404.00	\$ 22,400.00	\$ 7,800.00	\$ 6,400.00
4 HES Sign Services, Inc.	New Castle, DE 19720	\$ 106,517.00	\$ 10,920.00	\$ 5,000.00	\$ 19,160.00
5 Severn Graphics, Inc.	Glen Burnie, MD 21061	\$ 134,100.00	\$ 5,600.00	\$ 3,200.00	\$ <del>5,400.00</del> 10,000.00
6 Shannon-Baum Signs, Inc.	Eldersburg, MD 21784	\$ 64,815.00	\$ 2,450.00	\$ 1,680.00	\$ 3,400.00
7 Strategic Factory	Owings Mills, MD 21117	\$ 106,290.00	\$ 3,150.00	\$ 1,160.00	\$ 6,740.00
8 United Signs, LLC	Norcross, GA 30071	\$ 67,410.00	\$ 7,000.00	\$ 3,000.00	\$ 2,000.00

Calvert County Government Representatives in Attendance:

*Charlotte M. DeStefano* Procurement Office

*[Signature]* Division of Natural Resources

*Rustal M. Moran* Procurement Office

\* Corrected by Procurement office canvassing bids for mathematical errors