

**ITB 2024-051  
COUNTYWIDE LANDSCAPING SERVICES**

<b>BID COMPARISON</b>								
Description	Unit of Measure	Estimated Annual Quantity	Number of Months	Bidder				
				JMC Landscaping, LLC		Honey Cove Lawn Care, LLC		
				Unit Price	Total	Unit Price	Total	
<b>Scheduled Service</b>								
<b>1. St. Leonard Streetscape, St. Leonard, Maryland 20685</b>								
1-A	Monthly Weeding - April 1 through December 1	Square Foot	4,489	8	\$0.085	\$3,052.52	\$0.12	\$4,309.44
1-B	Semi-Annual Mulch Application (Three-Inch [3"] Depth) April and October	Square Foot	4,489	2	\$0.288	\$2,585.66	\$0.36	\$3,232.08
1-C	Yearly Pruning Trees and Shrubs, Beginning of Spring, Completed by April 15	Lump Sum	1		\$600.00	\$600.00	\$1,250.00	\$1,250.00
<b>Subtotal 1</b>					<b>\$6,238.18</b>		<b>\$8,791.52</b>	
<b>2. Solomons Streetscape, Solomons, Maryland 20688</b>								
2-A	2-A Monthly Weeding - April 1 through December 1	Square Foot	25,773	8	\$0.03	\$6,185.52	\$0.03	\$6,185.52
2-B	2-B Semi-Annual Mulch Application (Three-Inch [3"] Depth) April and October	Square Foot	25,773	2	\$0.19	\$9,793.74	\$0.30	\$15,463.80
2-C	2-C Yearly Pruning Trees and Shrubs, Beginning of Spring, Completed by April 15	Lump Sum	1		\$675.00	\$675.00	\$2,000.00	\$2,000.00
<b>Subtotal 2</b>					<b>\$16,654.26</b>		<b>\$23,649.32</b>	
<b>3. Solomons Welcome Sign, Solomons, Maryland 20688</b>								
3-A	3-A Monthly Weeding - April 1 through December 1	Square Foot	1,500	8	\$0.08	\$960.00	\$0.079	\$948.00
3-B	3-B Semi-Annual Mulch Application (Three-Inch [3"] Depth) April and October	Square Foot	1,500	2	\$0.24	\$720.00	\$0.30	\$900.00
3-C	3-C Yearly Pruning Trees and Shrubs, Beginning of Spring, Completed by April 15	Lump Sum	1		\$150.00	\$150.00	\$300.00	\$300.00
<b>Subtotal 3</b>					<b>\$1,830.00</b>		<b>\$2,148.00</b>	
<b>4. Solomons Information Center, 14175 Solomons Island Road, S, Solomons, Maryland 20688</b>								
4-A	4-A Monthly Weeding - April 1 through December 1	Square Foot	3,500	8	\$0.06	\$1,680.00	\$0.058	\$1,624.00
4-B	4-B Semi-Annual Mulch Application (Three-Inch [3"] Depth) April and October	Square Foot	3,500	2	\$0.27	\$1,890.00	\$0.36	\$2,520.00
4-C	4-C Yearly Pruning Trees and Shrubs, Beginning of Spring, Completed by April 15	Lump Sum	1		\$250.00	\$250.00	\$1,000.00	\$1,000.00
<b>Subtotal 4</b>					<b>\$3,820.00</b>		<b>\$5,144.00</b>	

<b>BID COMPARISON (continued)</b>								
Description	Unit of Measure	Estimated Annual Quantity	Number of Months	Bidder				
				JMC Landscaping, LLC		Honey Cove Lawn Care, LLC		
				Unit Price	Total	Unit Price	Total	
<b>Scheduled Service (continued)</b>								
<b>5. Solomons Sidewalk Landscape, Solomons, Maryland 20688</b>								
5-A	5-A Monthly Weeding - April 1 through December 1	Square Foot	5,500	8	\$0.06	\$2,640.00	\$0.07	\$3,080.00
5-B	5-B Semi-Annual Mulch Application (Three-Inch [3"] Depth) April and October	Square Foot	5,500	2	\$0.30	\$3,300.00	\$0.39	\$4,290.00
5-C	5-C Yearly Pruning Trees and Shrubs, Beginning of Spring, Completed by April 15	Lump Sum	1		\$300.00	\$300.00	\$750.00	\$750.00
<b>Subtotal 5</b>					<b>\$6,240.00</b>		<b>\$8,120.00</b>	
<b>6. Welcome to Calvert County Sign at Northern County Line, Route 4 and Route 240-Median Strip, Dunkirk, Maryland 20754</b>								
6-A	6-A Monthly Weeding - April 1 through December 1	Square Foot	1,480	8	\$0.08	\$947.20	\$0.102	\$1,207.68
6-B	6-B Semi-Annual Mulch Application (Three-Inch [3"] Depth) April and October	Square Foot	1,480	2	\$0.45	\$1,332.00	\$0.48	\$1,420.80
6-C	6-C Yearly Pruning Trees and Shrubs, Beginning of Spring, Completed by April 15	Lump Sum	1		\$125.00	\$125.00	\$600.00	\$600.00
<b>Subtotal 6</b>					<b>\$2,404.20</b>		<b>\$3,228.48</b>	
<b>7. Welcome to Calvert County Sign, Route 2 and Route 260 Median Strip, Owings, Maryland 20736</b>								
7-A	7-A Monthly Weeding - April 1 through December 1	Square Foot	600	8	\$0.19	\$912.00	\$0.26	\$1,248.00
7-B	7-B Semi-Annual Mulch Application (Three-Inch [3"] Depth) April and October	Square Foot	600	2	\$0.64	\$768.00	\$0.60	\$720.00
7-C	7-C Yearly Pruning Trees and Shrubs, Beginning of Spring, Completed by April 15	Lump Sum	1		\$115.00	\$115.00	\$450.00	\$450.00
<b>Subtotal 7</b>					<b>\$1,795.00</b>		<b>\$2,418.00</b>	
<b>8. Dunkirk Town Center, Dunkirk, Maryland 20754</b>								
8-A	8-A Monthly Weeding - April 1 through December 1	Square Foot	6,350	8	\$0.05	\$2,540.00	\$0.059	\$2,997.20
8-B	8-B Semi-Annual Mulch Application (Three-Inch [3"] Depth) April and October	Square Foot	6,350	2	\$0.25	\$3,175.00	\$0.36	\$4,572.00
8-C	8-C Yearly Pruning Trees and Shrubs, Beginning of Spring, Completed by April 15	Lump Sum	1		\$425.00	\$425.00	\$800.00	\$800.00
<b>Subtotal 8</b>					<b>\$6,140.00</b>		<b>\$8,369.20</b>	
<b>TOTAL BID</b>					<b>\$45,121.64</b>		<b>\$61,868.52</b>	
<b>ADDITIONAL SERVICES AS REQUESTED BY CALVERT COUNTY GOVERNMENT</b>								
Description	Unit of Measure			Unit Price				
Tilling in Mulch	Square Yard			\$35.00		\$45.00		
Plant Shrubs up to Five (5) Gallon Supplied by Calvert County Government	Each			\$10.00		\$40.00		
Plant Trees up to Two Inch (2") Caliper Supplied by Calvert County Government	Each			\$175.00		\$165.00		
Pesticide Application	Hour			\$65.00		\$165.00		