

**BID NUMBER - PURCH 2015-138
 GROUNDS CARE SERVICES
 COUNTYWIDE**

BID COMPARISON

SCHEDULED MOWING												
Bidder	1. BGE Ballfield			2. Southern Community Center			3. Island Creek School			4. St. Leonard Community Ctr. (Dowell House)		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Manuel Landscaping Inc. ¹	\$37.00	35	\$1,295.00	\$31.00	35	\$1,085.00	\$33.00	35	\$1,155.00	\$33.00	35	\$1,155.00
2 D&M Landscaping	\$70.00	35	\$2,450.00	\$30.00	35	\$1,050.00	\$30.00	35	\$1,050.00	\$30.00	35	\$1,050.00
3 Brown Landscaping, Inc.	\$65.00	35	\$2,275.00	\$55.00	35	\$1,925.00	\$55.00	35	\$1,925.00	\$60.00	35	\$2,100.00
4 Smallwood's Grounds Maint.	\$75.00	35	\$2,625.00	\$45.00	35	\$1,575.00	\$55.00	35	\$1,925.00	\$65.00	35	\$2,275.00
5 Honey Cove Lawn Care	\$90.00	35	\$3,150.00	\$50.00	35	\$1,750.00	\$65.00	35	\$2,275.00	\$45.00	35	\$1,575.00
6 R & R Scapes	\$73.02	35	\$2,555.70	\$47.25	35	\$1,653.75	\$58.73	35	\$2,055.55	\$72.83	35	\$2,549.05
7 Ivy Hill Land Services	\$130.00	35	\$4,550.00	\$90.00	35	\$3,150.00	\$90.00	35	\$3,150.00	\$30.00	35	\$1,050.00

¹ Does not meet minimum years being in business under same company name and ownership.

SCHEDULED MOWING (continued)												
Bidder	5. St. Leonard Recreation Area (Ballfields)			6. Nan's Cove			7. Broomes Island Community Center			8. Mt. Hope Community Center		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Manuel Landscaping ¹	\$48.00	35	\$1,680.00	\$25.00	35	\$875.00	\$34.00	35	\$1,190.00	\$39.00	35	\$1,365.00
2 D&M Landscaping	\$70.00	35	\$2,450.00	\$10.00	35	\$350.00	\$30.00	35	\$1,050.00	\$70.00	35	\$2,450.00
3 Brown Landscaping, Inc.	\$65.00	35	\$2,275.00	\$45.00	35	\$1,575.00	\$55.00	35	\$1,925.00	\$65.00	35	\$2,275.00
4 Smallwood's Grounds Maint.	\$70.00	35	\$2,450.00	\$40.00	35	\$1,400.00	\$55.00	35	\$1,925.00	\$65.00	35	\$2,275.00
5 Honey Cove Lawn Care	\$80.00	35	\$2,800.00	\$40.00	35	\$1,400.00	\$80.00	35	\$2,800.00	\$80.00	35	\$2,800.00
6 R & R Scapes	\$72.83	35	\$2,549.05	\$43.20	35	\$1,512.00	\$57.38	35	\$2,008.30	\$67.50	35	\$2,362.50
7 Ivy Hill Land Services	\$45.00	35	\$1,575.00	\$30.00	35	\$1,050.00	\$90.00	35	\$3,150.00	\$175.00	35	\$6,125.00

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SCHEDULED MOWING (continued)												
Bidder	9. Hutchins Pond			10. Chesapeake Beach Railway Museum			11. North Beach Senior Center			12. Twin Shields Field		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Manuel's Landscaping ¹	\$31.00	35	\$1,085.00	\$34.00	35	\$1,190.00	\$25.00	35	\$875.00	\$39.00	35	\$1,365.00
2 D&M Landscaping	\$70.00	35	\$2,450.00	\$30.00	35	\$1,050.00	\$30.00	35	\$1,050.00	\$90.00	35	\$3,150.00
3 Brown Landscaping, Inc.	\$65.00	35	\$2,275.00	\$65.00	35	\$2,275.00	\$60.00	35	\$2,100.00	\$60.00	35	\$2,100.00
4 Smallwood's Grounds Maint.	\$70.00	35	\$2,450.00	\$65.00	35	\$2,275.00	\$65.00	35	\$2,275.00	\$70.00	35	\$2,450.00
5 Honey Cove Lawn Care	\$90.00	35	\$3,150.00	\$45.00	35	\$1,575.00	\$50.00	35	\$1,750.00	\$100.00	35	\$3,500.00
6 R & R Scapes	\$73.02	35	\$2,555.70	\$72.23	35	\$2,528.05	\$72.83	35	\$2,549.05	\$73.02	35	\$2,555.70
7 Ivy Hill Land Services	\$40.00	35	\$1,400.00	\$30.00	35	\$1,050.00	\$40.00	35	\$1,400.00	\$90.00	35	\$3,150.00

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SCHEDULED MOWING (continued)												
Bidder	13, Sign - "Welcome to Calvert County"			14. Fairview Library			15. Solomons Beautification Area			16. St. Leonard Streetscape		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Manuel's Landscaping ¹	\$25.00	35	\$875.00	\$35.00	35	\$1,225.00	\$275.00	35	\$9,625.00	\$39.00	35	\$1,365.00
2 D&M Landscaping	\$30.00	35	\$1,050.00	\$50.00	35	\$1,750.00	\$175.00	35	\$6,125.00	\$70.00	35	\$2,450.00
3 Brown Landscaping, Inc.	\$40.00	35	\$1,400.00	\$50.00	35	\$1,750.00	\$245.00	35	\$8,575.00	\$55.00	35	\$1,925.00
4 Smallwood's Grounds Maint.	\$50.00	35	\$1,750.00	\$50.00	35	\$1,750.00	\$230.00	35	\$8,050.00	\$55.00	35	\$1,925.00
5 Honey Cove Lawn Care	\$40.00	35	\$1,400.00	\$50.00	35	\$1,750.00	\$220.00	35	\$7,700.00	\$60.00	35	\$2,100.00
6 R & R Scapes	\$47.25	35	\$1,653.75	\$54.34	35	\$1,901.90	\$249.75	35	\$8,741.25	\$60.75	35	\$2,126.25
7 Ivy Hill Land Services	\$35.00	35	\$1,225.00	\$43.00	35	\$1,505.00	\$320.00	35	\$11,200.00	\$40.00	35	\$1,400.00

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SCHEDULED MOWING (continued)				
Bidder	17. Calvert County Storage Facility			SUBTOTAL A (ITEMS 1 THROUGH 17)
	Price Per Mowing	Est. # of Annual Mows	Total	
1 Manuel's Landscaping ¹	\$43.00	14	\$602.00	\$28,007.00
2 D&M Landscaping	\$50.00	14	\$700.00	\$31,675.00
3 Brown Landscaping, Inc.	\$60.00	14	\$840.00	\$39,515.00
4 Smallwood's Grounds Maint.	\$60.00	14	\$840.00	\$40,215.00
5 Honey Cove Lawn Care	\$100.00	14	\$1,400.00	\$42,875.00
6 R & R Scapes	\$63.45	14	\$888.30	\$42,745.85
7 Ivy Hill Land Services	\$90.00	14	\$1,260.00	\$47,390.00

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ON CALL MOWING					
Bidder	18. Old Head Start Facility			SUBTOTAL B	(ITEM 18)
	Price Per Mowing	Est. # of Annual Mows	Total		
1 Manuel's Landscaping ¹	\$85.00	12	\$1,020.00		\$1,020.00
2 D&M Landscaping	\$30.00	12	\$360.00		\$360.00
3 Brown Landscaping, Inc.	\$60.00	12	\$720.00		\$720.00
4 Smallwood's Grounds Maint.	\$50.00	12	\$600.00		\$600.00
5 Honey Cove Lawn Care	\$40.00	12	\$480.00		\$480.00
6 R & R Scapes	\$54.00	12	\$648.00		\$648.00
7 Ivy Hill Land Services	\$40.00	12	\$480.00		\$480.00

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SUMMARY OF COSTS			
Bidder	SUBTOTAL A SCHEDULED MOWING (ITEMS 1 THROUGH 17)	SUBTOTAL B CALL MOWING (ITEM 18)	ON TOTAL BASED ON ESTIMATED ANNUAL QUANTITIES
1 Manuel's Landscaping ¹	\$28,007.00	\$1,020.00	\$29,027.00
2 D&M Landscaping	\$31,675.00	\$360.00	\$32,035.00
3 Brown Landscaping, Inc.	\$39,515.00	\$720.00	\$40,235.00
4 Smallwood's Grounds Maint.	\$40,215.00	\$600.00	\$40,815.00
5 Honey Cove Lawn Care	\$42,875.00	\$480.00	\$43,355.00
6 R & R Scapes	\$42,745.85	\$648.00	\$43,393.85
7 Ivy Hill Land Services	\$47,390.00	\$480.00	\$47,870.00

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