

**BID NUMBER - PURCH 2015-139
 GROUNDS CARE SERVICES
 PRINCE FREDERICK TOWN CENTER
 BID COMPARISON**

SCHEDULED MOWING												
Bidder	1. Courthouse			2. Courthouse Banks			3. Duke Street Streetscape			4. Courthouse Square		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Manuel Landscaping ¹	\$29.00	35	\$1,015.00	\$29.00	17	\$493.00	\$22.00	35	\$770.00	\$29.00	35	\$1,015.00
2 D&M Landscaping	\$30.00	35	\$1,050.00	\$10.00	17	\$170.00	\$20.00	35	\$700.00	\$30.00	35	\$1,050.00
3 Honey Cove Lawn Care	\$40.00	35	\$1,400.00	\$35.00	17	\$595.00	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00
4 Brown Landscaping	\$40.00	35	\$1,400.00	\$50.00	17	\$850.00	\$30.00	35	\$1,050.00	\$40.00	35	\$1,400.00
5 Blue Lake Landscape	\$36.00	35	\$1,260.00	\$32.00	17	\$544.00	\$17.00	35	\$595.00	\$36.00	35	\$1,260.00
6 Ivy Hill Land Services	\$40.00	35	\$1,400.00	\$30.00	17	\$510.00	\$30.00	35	\$1,050.00	\$40.00	35	\$1,400.00
7 Smallwood's Grounds Maint.	\$45.00	35	\$1,575.00	\$50.00	17	\$850.00	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00
8 R & R Scapes and Maint.	\$43.21	35	\$1,512.35	\$43.21	17	\$734.57	\$39.14	35	\$1,369.90	\$43.21	35	\$1,512.35
9 Tote-It Incorporated	\$120.00	35	\$4,200.00	\$120.00	17	\$2,040.00	\$100.00	35	\$3,500.00	\$120.00	35	\$4,200.00
10 R.H. Hilario's Landscaping	\$580.00	35	\$20,300.00	\$200.00	17	\$3,400.00	\$200.00	35	\$7,000.00	\$400.00	35	\$14,000.00

¹ All pricing **not** included in unit pricing. Company does not meet minimum requirements for being in business under the same company name and ownership.

SCHEDULED MOWING (continued)												
Bidder	5. Community Resources Bldg.			6. Courthouse Annex			7. County Services Plaza			8. Calvert House		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Manuel Landscaping ¹	\$33.00	35	\$1,155.00	\$30.00	35	\$1,050.00	\$29.00	35	\$1,015.00	\$25.00	35	\$875.00
2 D&M Landscaping	\$30.00	35	\$1,050.00	\$30.00	35	\$1,050.00	\$40.00	35	\$1,400.00	\$30.00	35	\$1,050.00
3 Honey Cove Lawn Care	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$45.00	35	\$1,575.00	\$47.50	35	\$1,662.50
4 Brown Landscaping	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$50.00	35	\$1,750.00
5 Blue Lake Landscape	\$45.00	35	\$1,575.00	\$37.00	35	\$1,295.00	\$36.00	35	\$1,260.00	\$27.00	35	\$945.00
6 Ivy Hill Land Services	\$50.00	35	\$1,750.00	\$40.00	35	\$1,400.00	\$70.00	35	\$2,450.00	\$40.00	35	\$1,400.00
7 Smallwood's Grounds Mant.	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$35.00	35	\$1,225.00
8 R&R Scapes and Maint.	\$52.28	35	\$1,829.80	\$39.14	35	\$1,369.90	\$60.44	35	\$2,115.40	\$52.28	35	\$1,829.80
9 Tote-It Incorporated	\$120.00	35	\$4,200.00	\$100.00	35	\$3,500.00	\$120.00	35	\$4,200.00	\$120.00	35	\$4,200.00
10 R.H. Hilario's Landscaping	\$400.00	35	\$14,000.00	\$470.00	35	\$16,450.00	\$480.00	35	\$16,800.00	\$400.00	35	\$14,000.00

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SCHEDULED MOWING (continued)												
Bidder	9. Calvert Pines Sr. Center			10. Health Services Center			11. Safe Harbor Shelter			12. Industrial Pond & Right-of-Way		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Manuel Landscaping ¹	\$35.00	35	\$1,225.00	\$29.00	35	\$1,015.00	\$39.00	35	\$1,365.00	\$113.00	35	\$3,955.00
2 D&M Landscaping	\$30.00	35	\$1,050.00	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$150.00	35	\$5,250.00
3 Honey Cove Lawn Care	\$45.00	35	\$1,575.00	\$45.00	35	\$1,575.00	\$60.00	35	\$2,100.00	\$150.00	35	\$5,250.00
4 Brown Landscaping	\$55.00	35	\$1,925.00	\$50.00	35	\$1,750.00	\$55.00	35	\$1,925.00	\$200.00	35	\$7,000.00
5 Blue Lake Landscape	\$42.00	35	\$1,470.00	\$47.00	35	\$1,645.00	\$46.00	35	\$1,610.00	\$160.00	35	\$5,600.00
6 Ivy Hill Land Services	\$100.00	35	\$3,500.00	\$50.00	35	\$1,750.00	\$50.00	35	\$1,750.00	\$150.00	35	\$5,250.00
7 Smallwood's Ground Maint.	\$55.00	35	\$1,925.00	\$45.00	35	\$1,575.00	\$50.00	35	\$1,750.00	\$210.00	35	\$7,350.00
8 R&R Scapes and Maint.	\$77.51	35	\$2,712.85	\$52.28	35	\$1,829.80	\$67.85	35	\$2,374.75	\$235.00	35	\$8,225.00
9 Tote-It Incorporated	\$120.00	35	\$4,200.00	\$120.00	35	\$4,200.00	\$100.00	35	\$3,500.00	\$375.00	35	\$13,125.00
10 R.H. Hilario's Landscaping	\$500.00	35	\$17,500.00	\$380.00	35	\$13,300.00	\$700.00	35	\$24,500.00	\$1,000.00	35	\$35,000.00

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SCHEDULED MOWING (continued)												
Bidder	13, Edward T, Hall Aquatic Center			14. Substance Abuse Treatment Facility			15. Old Calvert Middle School (North and South)			16. Linden House		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Manuel Landscaping ¹	\$45.00	35	\$1,575.00	\$35.00	35	\$1,225.00	\$40.00	35	\$1,400.00	\$25.00	35	\$875.00
2 D&M Landscaping	\$80.00	35	\$2,800.00	\$60.00	35	\$2,100.00	\$105.00	35	\$3,675.00	\$95.00	35	\$3,325.00
3 Honey Cove Lawn Care	\$70.00	35	\$2,450.00	\$50.00	35	\$1,750.00	\$100.00	35	\$3,500.00	\$70.00	35	\$2,450.00
4 Brown Landscaping	\$50.00	35	\$1,750.00	\$50.00	35	\$1,750.00	\$125.00	35	\$4,375.00	\$55.00	35	\$1,925.00
5 Blue Lake Landscape	\$75.00	35	\$2,625.00	\$55.00	35	\$1,925.00	\$123.00	35	\$4,305.00	\$130.00	35	\$4,550.00
6 Ivy Hill Land Services	\$100.00	35	\$3,500.00	\$50.00	35	\$1,750.00	\$100.00	35	\$3,500.00	\$100.00	35	\$3,500.00
7 Smallwood's Ground Maint.	\$60.00	35	\$2,100.00	\$45.00	35	\$1,575.00	\$200.00	35	\$7,000.00	\$60.00	35	\$2,100.00
8 R&R Scapes and Maint.	\$61.41	35	\$2,149.35	\$61.41	35	\$2,149.35	\$133.25	35	\$4,663.75	\$135.00	35	\$4,725.00
9 Tote-It Incorporated	\$120.00	35	\$4,200.00	\$110.00	35	\$3,850.00	\$300.00	35	\$10,500.00	\$120.00	35	\$4,200.00
10 R.H. Hilario's Landscaping	\$820.00	35	\$28,700.00	\$790.00	35	\$27,650.00	\$790.00	35	\$27,650.00	\$680.00	35	\$23,800.00

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SCHEDULED MOWING (continued)	
Bidder	SUBTOTAL A (ITEMS 1 THROUGH 16)
1 Manuel Landscaping ¹	\$20,023.00
2 D&M Landscaping	\$28,520.00
3 Honey Cove Lawn Care	\$31,482.50
4 Brown Landscaping	\$33,050.00
5 Blue Lake Landscape	\$32,464.00
6 Ivy Hill Land Services	\$35,860.00
7 Smallwood's Grounds	\$36,025.00
8 R&R Scapes and Maint.	\$41,103.92
9 Tote-It Incorporated	\$77,815.00
10 R.H. Hilario's Landscaping	\$304,050.00

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ON CALL MOWING										
Bidder	17. Old Calvert Middle School (Center)			Industrial Pond & Right of Ways (Aerial #7)			Prince Frederick Armory			SUBTOTAL B 17 THROUGH 19) (ITEMS
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	
1 Manuel Landscapes	\$85.00	12	\$1,020.00	\$115.00	12	\$1,380.00	\$40.00	12	\$480.00	\$2,880.00
2 D&M Landscaping	\$50.00	12	\$600.00	\$20.00	12	\$240.00	\$30.00	12	\$360.00	\$1,200.00
3 Honey Cove Lawn Care	\$50.00	12	\$600.00	\$50.00	12	\$600.00	\$50.00	12	\$600.00	\$1,800.00
4 Brown Landscaping	\$65.00	12	\$780.00	\$65.00	12	\$780.00	\$65.00	12	\$780.00	\$2,340.00
5 Blue Lake Landscape	\$123.00	12	\$1,476.00	\$160.00	12	\$1,920.00	\$80.00	12	\$960.00	\$4,356.00
6 Ivy Hill Land Services	\$50.00	12	\$600.00	\$80.00	12	\$960.00	\$50.00	12	\$600.00	\$2,160.00
7 Smallwood's Grounds Maint.	\$200.00	12	\$2,400.00	\$175.00	12	\$2,100.00	\$35.00	12	\$420.00	\$4,920.00
8 R&R Scapes and Maint.	\$75.00	12	\$900.00	\$60.00	12	\$720.00	\$65.00	12	\$780.00	\$2,400.00
9 Tote-It Incorporated	\$250.00	12	\$3,000.00	\$250.00	12	\$3,000.00	\$350.00	12	\$4,200.00	\$10,200.00
10 R.H. Hilario's Landscaping	\$200.00	12	\$2,400.00	\$400.00	12	\$4,800.00	\$300.00	12	\$3,600.00	\$10,800.00

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SUMMARY OF COSTS			
Bidder	SUBTOTAL A SCHEDULED MOWING (ITEMS 1 THROUGH 16)	SUBTOTAL B CALL MOWING (ITEMS 17 THROUGH 19)	ON TOTAL BASED ON ESTIMATED ANNUAL QUANTITIES
1 Manuel Landscaping ¹	\$20,023.00	\$2,880.00	\$22,903.00
2 D&M Landscaping	\$28,520.00	\$1,200.00	\$29,720.00
3 Honey Cove Lawn Care	\$31,482.50	\$1,800.00	\$33,282.50
4 Brown Landscaping	\$33,050.00	\$2,340.00	\$35,390.00
5 Blue Lake Landscape	\$32,464.00	\$4,356.00	\$36,820.00
6 Ivy Hill Land Services	\$35,860.00	\$2,160.00	\$38,020.00
7 Smallwood's Grounds Maint.	\$36,025.00	\$4,920.00	\$40,945.00
8 R&R Scapes and Maint.	\$41,103.92	\$2,400.00	\$43,503.92
9 Tote-It Incorporated	\$77,815.00	\$10,200.00	\$88,015.00
10 R.H. Hilario's Landscaping	\$304,050.00	\$10,800.00	\$314,850.00

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